

FORSTER  
CHASE

F O R S T E R C H A S E

EXECUTIVE SEARCH | INTERIM MANAGEMENT | CORPORATE FINANCE

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## INTRODUCTION

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Forster Chase Executive Search is part of the group of businesses under the Forster Chase banner and is where our journey started.

As a group, we are a people advisory business, helping our clients grow through execution of critical senior hires, mergers & acquisitions and interim solutions.

We are the first company to combine these three areas under one roof and this enables us to offer a more integrated solution for our clients.

Each of our businesses is enhanced by the other two businesses even when not being used together.

We believe executive search industry needs more innovation and integration with the wider goals of our clients and we have created a unique, market-leading solution where we can combine sourcing people and companies that our clients may acquire.





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## FORSTER CHASE EXECUTIVE SEARCH

Our original business – we conduct searches at board and senior management level globally for clients across the financial services spectrum, with a particular specialism in Asset Management, Insurance, Pensions, Private Equity and FinTech / InsurTech.

Due to our work on the M&A side we are very close to industry trends and significant company changes so we are perfectly placed to advise our clients on how and where they should be looking to enhance their team next – we are proactive, not reactive like the traditional executive search firms.



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## FORSTER CHASE INTERIM

Business and its people are nimbler now than ever and our clients are increasingly looking at interim options for senior hires. Similarly, there is an increasing number of senior executives who specialise in these shorter term, high-impact change management positions.

Given that we often deal with our clients during a period of significant change and/or growth through our other two divisions, this is an invaluable offering where we can identify people from inside and outside our network.

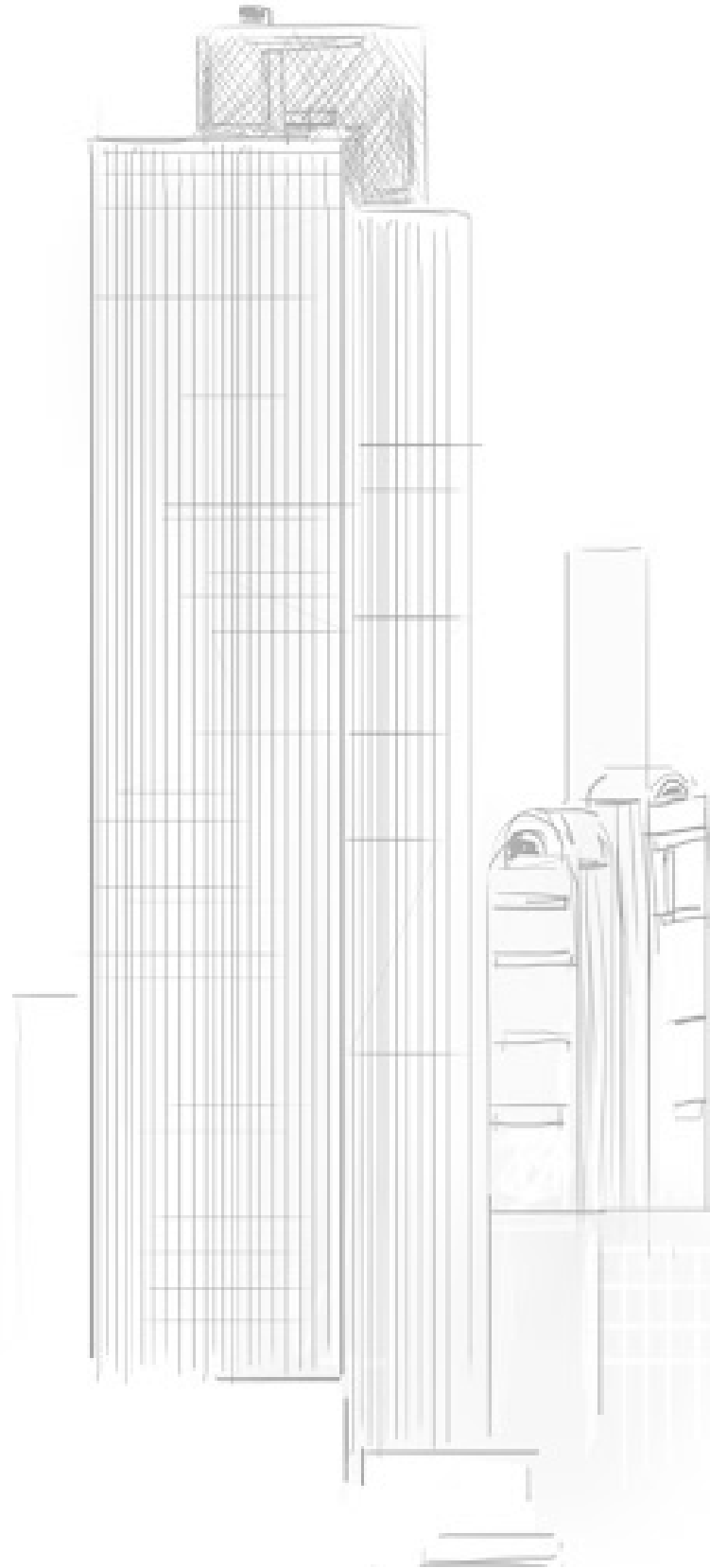


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## FORSTER CHASE ADVISORY

We source and execute M&A deals, fundraising and strategic partner and/or client introductions. From helping start-ups to connect to people and companies to accelerate growth to working with major corporations to identify their next strategic acquisition.

Through our board level network and executive search services, we have an unrivalled ear to the market and our clients greatly benefit from our intelligence and connections.



## OUR APPROACH TO EXECUTIVE SEARCH

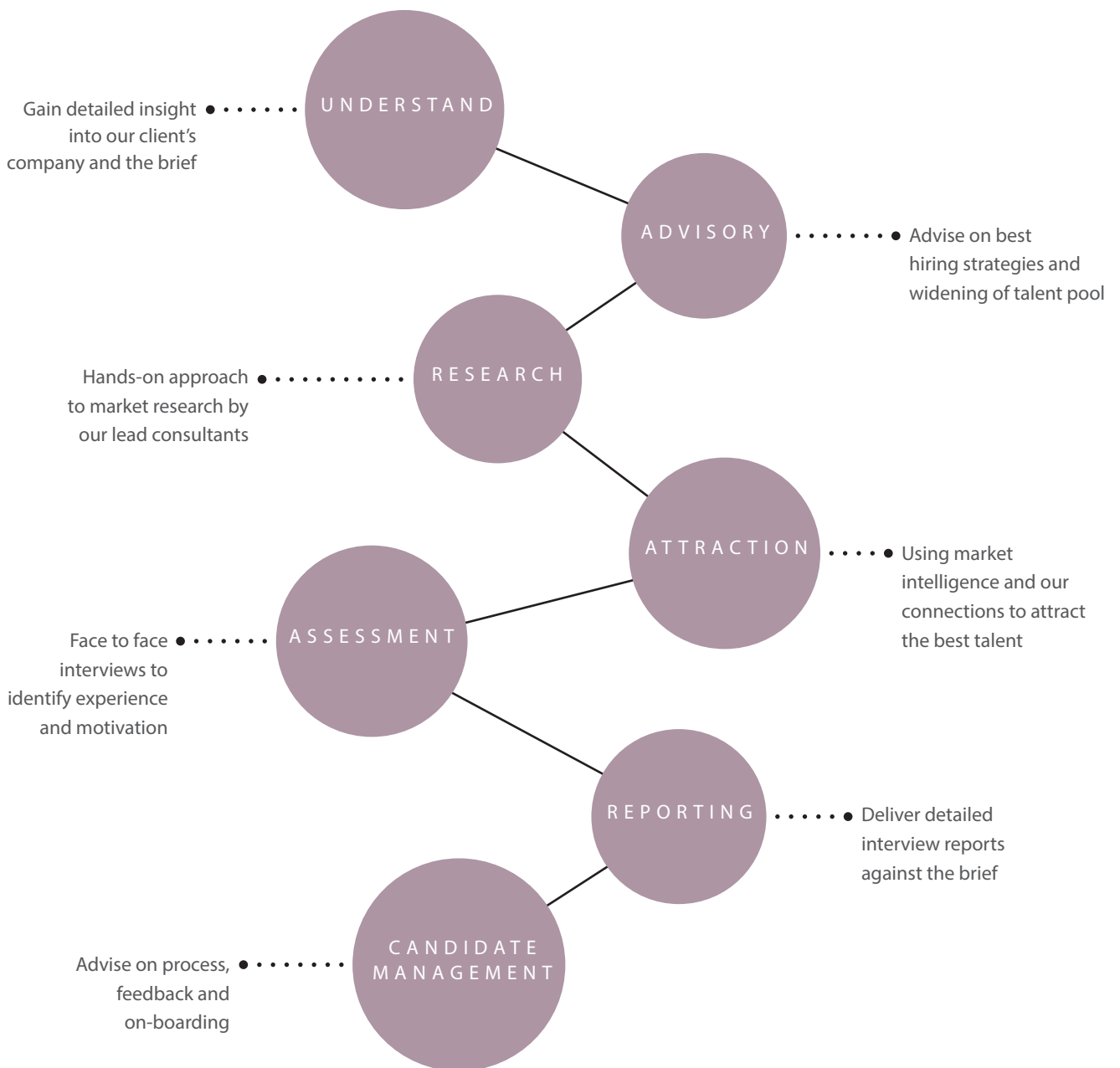
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We are proactive and often identify new market growth opportunities for our clients and then provide the people solutions. We are valued for our deep sector intelligence, our creativity and our work ethic.

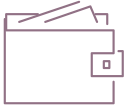
We operate with a small bank of clients in any given sector, for two main reasons:

1. So that we can provide a truly outstanding service and pay close attention to those who have trusted us to help them
2. So that our off-limits list is kept small and therefore we can headhunt from the majority of the market for our clients.

## OUR PROCESS FOR ANY GIVEN SEARCH



## OUR SECTOR COVERAGE AND TRACK RECORD



### ASSET MANAGEMENT

Board (Exec & Non-Exec)  
Finance  
Distribution  
Sector Heads  
Investment Teams



### PENSION FUNDS

General Leadership  
Trustees  
CIOs  
Investment Teams



### INSURANCE

Board (Exec & Non-Exec)  
Finance  
Actuarial  
Risk  
Underwriting  
Claims  
Technology



### BANKING

Board (Exec & Non-Exec)  
Finance  
Distribution, incl.  
Private Banking & Retail  
Investment Banking  
(Sector Heads)

## WHAT OTHERS ARE SAYING



Leo managed a retained UK-wide search assignment to identify and select an Investment Controller for the Philips UK Pension Team. The level of service, quality and quantity of the shortlist totally met our expectations. Leo demonstrated a comprehensive knowledge of the UK pension market associated talent pool and remained responsive and accessible throughout the engagement, despite challenging circumstances and delays within our process.

HEAD OF PENSIONS - PHILIPS ELECTRONIC



Provides excellent, very active approach to search and selection. Great client skills.

CHAIRMAN - LARGE PENSION FUND



Chris hired an experienced non-exec for us. He was up against others in a competitive tender, won that and then performed up to expectations. He was creative at the beginning of the process. Good at regular communication and updates.

CHIEF EXECUTIVE - ASSET MANAGER



Leo has supported my business on a number of occasions and I have always found him to be extremely diligent, thorough and reliable. He has taken time to understand my business and its needs and then provided more tailored hiring solutions for me.

COO & PARTNER, FIDUCIARY MANAGEMENT - AON HEWITT

## RECENTLY COMPLETED MANDATES INCLUDE

- *Chair of the Trustee Board* for a global bank
- *Non-Executive Director* for a global insurer
- *CIO and Sales Team* for a leading pensions consolidator
- *Non-Executive Director* for a listed investment trust
- *Chief Risk Officer* for a mutual healthcare and protection insurer
- *Group Chief Actuary* for a wealth management business
- *Executive Chairman* for a global FinTech business
- *Head of Institutional* for an asset manager
- *Various senior management roles* for a leading auto-enrolment business



## OUR CONSULTANTS

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Our consultants are all deep sector specialists with exceptional networks which they leverage for the benefit of our clients.



**LEO MEGGITT**  
PARTNER, ASSET MANAGEMENT

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Leo is Founding Partner of Forster Chase and he runs our Pension Funds practice which provides solutions to pension funds in the UK and globally.



**CHRIS GROVE**  
PARTNER, BOARD PRACTICE

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Chris is Founding Partner of Forster Chase and he runs our M&A and board practices, recruiting C-level executives and Non-Executive Directors.



**IVÁN CLARKE**  
PARTNER, INSURANCE

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Iván is an insurance specialist with primary focus on the UK and European markets covering Risk, Actuarial, Underwriting, Claims and Finance functions.



**JUSTIN WHITEHOUSE**  
PARTNER, INTERIM MANAGEMENT

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Justin has over 20 years of senior recruitment experience with the majority of that time placing senior executive interim managers into the financial services market.

### Our Non-Executive Directors

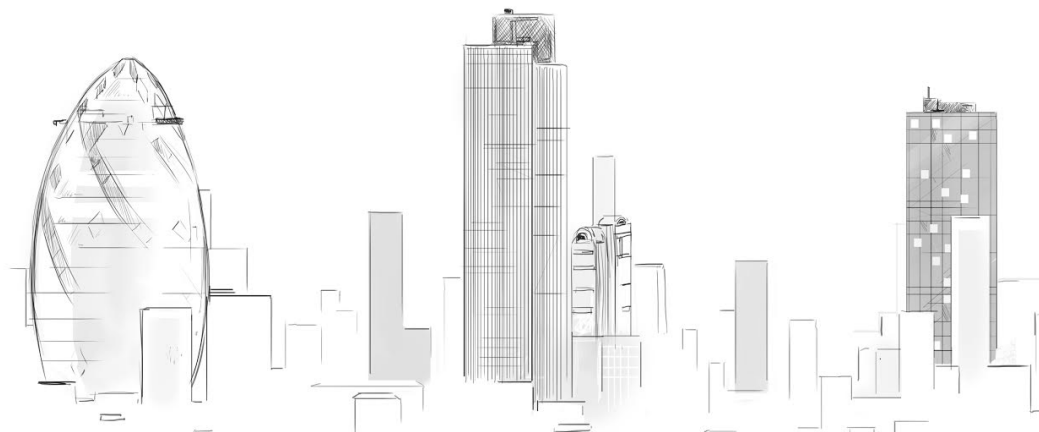
#### BABLOO RAMAMURTHY RODNEY BAKER-BATES

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Babloo has extensive international experience from a variety of senior management positions. His executive career spanned nearly 35 years with Willis Towers Watson, and since retiring Babloo has taken on a number of NED roles.

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Rodney has had a long career in the financial industry and he has held many Chairmanships and commercial appointments for a variety of organisations, including Stobart Group, Arthur Andersen, Chase Manhattan Bank, Prudential, BBC and Coral.



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